## Portfolio Holder for Our People and Resources

**NB:** Changes are highlighted in blue. It should be noted that the impact of Covid-19 has meant that in some cases it has been difficult to forecast what a realistic target might be. Depending on the service area, some have changed to volumetric measures, some have changed targets to reflect expected performance, and in some cases because expected performance is not known and not within our control targets have been retained as in previous years.

known and not within our control targets have been retained as in previous years.						2020-202		21	1							2021-20	)22			
Service Area	Measure	Unit	Cumulative or Quarterly	High / Low i	s Volumetric	Low Target (Worst)		High Target		Q3/19/20 Outturn	Q4/19/20 Outturn	Q1/20/21 Outturn	Q2/20/21 Outturn	Q3/20/21 Outturn	1 Low Target (Worst)		High Target	Portfolio Holder	Owner	Comments (if required)
Quarterley Measures		1	1		1	<u> </u>		T	ı	T	1	T		1			<u> </u>	Cllr Ric Metcalfe - Portfolio	T	
Communications	COM 1 - Percentage of media enquiries responded to within four working hours	  %	Quarterly	High is good	No	70.00%	% <->	85.00%	7:	2 5	4 70	5 8	9 86	5	70.00	)% <->	85.00%	Holder for Our People and Resources	Steve Welsby - Communications Manager	Retain 2020/21 targets
Communications	COM 2 - Number of proactive communications issued that help maintain or enhance our reputation	Numbe	r Quarterly	High is good	No	2	.5 <->	40	38	3 2	1 3	7 4	6 38	3	2	25 <->	40	Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Steve Welsby - Communications Manager	Retain 2020/21 targets
Work Based Learning	WBL 1 - Percentage of apprentices completing their qualification on time	%	Quarterly	High is good		92.00%	% <->	95.00%	100.00%	6 100.009	% 12.00%	6 100.009	% 100.00%	6	92.00	)% <->	95.00%	Cllr Ric Metcalfe - Portfolio Holder for Our People and 6 Resources	Sharon Hylton - Work Based Learning Team Leade	r Retain 2020/21 targets
Work Basea Learning	their qualification on time	70	Quarterry	111611 13 6000	110	Q1 - 3	70	Q1 - 5	100.007	100.00	12.007	100.007	100.007	0	32.00	770	33.007	incources	based Learning Team Leade	netani 2020/21 targets
Work Based Learning	WBL 2 - Number of new starters on the apprenticeship scheme	Numbe	r Cumulative	High is good	No	Q2 - 8 Q3 - 13 Q4 - 18	<->	Q2 - 10 Q3 - 15 Q4 - 20	1:	3 1	9 29	9	3 2	2	Volumetric	<->	Volumetric	Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Sharon Hylton - Work Based Learning Team Leade	Retain 2020/21 figures and change to volumetric
Work Based Learning	WBL 3 - Percentage of apprentices moving into Education, Employment or Training	%	Quarterly	High is good	No	92.009	% <->	95.00%	100.00%	6 100.009	% 85.00%	6 100.009	% 100.00%	6	Volumetric	<->	Volumetric	Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Sharon Hylton - Work Based Learning Team Leade	Retain 2020/21 figures and change to volumetric
Accountancy	ACC 1 - Average return on investment portfolio	%	Quarterly	High is good	No	0.75%	% <->	0.85%	0.86%	6 0.859	% 0.80%	6 0.459	% 0.18%	, 0	0.12	!% <->	0.18%	Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Sarah Hardy - Principal Finance Business Partner	0.18% is probably towards the high side of the likely interest receivable (given the base rate issues currently)
Accountancy	ACC 2 - Average interest rate on external borrowing	%	Quarterly	Low is good	No	4.75% Q1 - 26.50%	% <->	3.75% Q1 - 27.00%	3.38%	6 3.609	% 3.69%	6 No data	3.69%	6	4.75	5% <->		Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Sarah Hardy - Principal Finance Business Partner	Retain 2020/21 targets
Revenues Administration	REV 1 - Council Tax - in year collection rate for Lincoln	%	Cumulative	High is good	No	Q1 - 26.50% Q2 - 52.50% Q3 - 78.50% Q4 - 96.75%	<->	Q1 - 27.00% Q2 - 53.00% Q3 - 79.00% Q4 - 97.00%	52.87%	6 79.039	% 96.77%	6 25.909	% 50.53%	6	Q1 - 25.00% Q2 - 50.00% Q3 - 75.00% Q4 - 95.00%		Q3 - 79.00%	Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources	Martin Walmsley - Head of Shared Revenues and Benefits	Targets updated
Revenues	REV 2 - Business Rates - in year collection rate for	04				Q1 - 33.00% Q2 - 58.00% Q3 - 82.50%		Q1 - 34.50% Q2 - 59.50% Q3 - 84.50%	50 500								Valoratria	Cllr Ric Metcalfe - Portfolio Holder for Our People and	Shared Revenues and	
Administration  Revenues	REV 3 - Number of outstanding customer changes	70	Volumetric	High is good	INO	Q4 - 98.60% Q1 - 750 Q2 - 750 Q3 - 600	<->	Q4 - 99.00% Q1 - 600 Q2 - 600 Q3 - 450	59.58%	6 83.399	99.467	6 41.319	% 65.15%	0	Volumetric Q1 - 800 Q2 - 750 Q3 – 700	(-)	Q1 - 700 Q2 - 650	Resources  Cllr Ric Metcalfe - Portfolio Holder for Our People and	Martin Walmsley - Head of Shared Revenues and	Change to volumetric
Administration  Annual Measures	in the Revenues Team	Numbe	r Quarterly	Low is good	No	Q4 - 450	<->	Q4 - 300	117	7 55	0 37:	1 24	9 685	5	Q4 - 650	<->	Q4 - 450	Resources	Benefits	Targets updated
Amuar Measures																		Cllr Ric Metcalfe - Portfolio		
Debtors & Creditors	DCT 1 - Percentage of invoices paid within 30 days	0/	Annual Q4	High is good	No	95%	% <->	97%	95.38%	6 97.039	% 95.17%	6 97.799	% 96.22%	,	95	5% <->	0.7%	Holder for Our People and Resources	Sarah Hardy - Principal Finance Business Partner	Retain 2020/21 targets
Debtors & Creditors	DCT 1 - Percentage of invoices paid within 50 days	/0	Allitual Q4	High is good	INO	937	/0 <->	37/0	93.367	6 97.03	93.17/	97.79	70 90.227	0	93	0/0 <->	317	Cllr Ric Metcalfe - Portfolio		Retail 2020/21 targets
Debtors & Creditors	DCT 2 - Percentage of invoices that have a Purchase Order completed PRO 1 - Percentage spend on contracts that have	%	Annual Q4	High is good	No	55%	% <->	65%	43.10%	40.769	% 41.60%	46.009	% 45.60%	6	55	5% <->	65%	Holder for Our People and Resources  Cllr Ric Metcalfe - Portfolio	Sarah Hardy - Principal Finance Business Partner	Retain 2020/21 targets
Procurement Services	been awarded to "local" contractors (as the primary contractor)	%	Annual Q2	High is good	No	20%	% <->	45%	Data will be input from Q3 2020/2021  Data will be input from Q3 2020/2021					20	)% <->	45%	Holder for Our People and Resources	Heather Carmichael - Client Procurement Officer	Retain 2020/21 targets	
	PRO 2 - Percentage value of the top 10 spend contracts that have been sub-contracted (wholly																Cllr Ric Metcalfe - Portfolio Holder for Our People and	Heather Carmichael - Client		
Procurement Services	or partly) to "local" suppliers to deliver	%	Annual Q2	High is good	No	709	% <->	90%							70	0% <->	90%	Resources Cllr Ric Metcalfe - Portfolio		Retain 2020/21 targets
Procurement Services	PRO 3 - Percentage of total contract spend that is with an SME	%	Annual Q2	High is good	No	209	% <->	40%	Data will be input from Q3 2020/2021						20	0% <->	40%	Holder for Our People and Resources  Cllr Ric Metcalfe - Portfolio	Heather Carmichael - Client Procurement Officer	Retain 2020/21 targets
Procurement Services	PRO 4 - Percentage of total contract spend that is with an SME who meets the "local" definition	%	Annual Q2	High is good	No	20%	% <->	40%		Data will be input from Q3 2020/2021 20%				)% <->	40%	Holder for Our People and Resources	Heather Carmichael - Client Procurement Officer	Retain 2020/21 targets  Needs to cease being a performance		
Property Services	PRS 1 - Return on new commercial investments - (Annual rental yield = Net Income/Purchase Price plus initial purchase costs)	%	Annual Q2	High is good	No	59	% <->	7%	Data will b	e input fro	m Q3 2020/20	25						Cllr Ric Metcalfe - Portfolio Holder for Our People and Resources		measure as we are no longer pursing any commercial property purchases, it no longer part of our strategy so we wouldn't have any data to report each year.